INDUSTRIAL MARKETVANTAGEPOINT

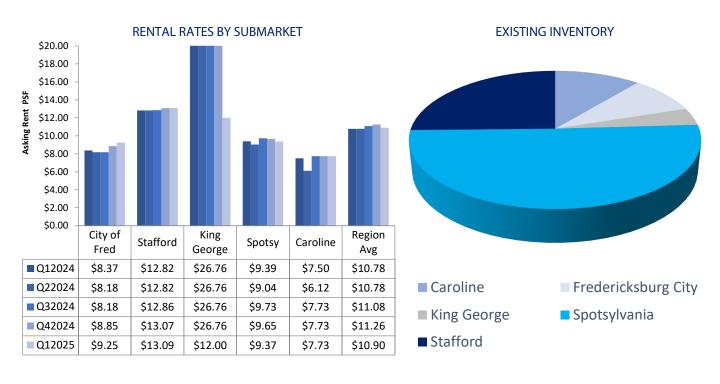






INDUSTRIAL ACTIVITY



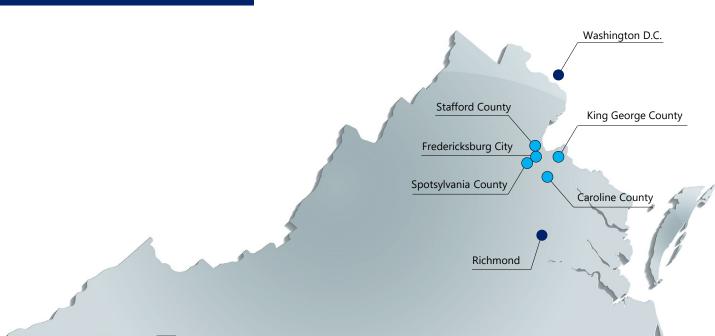


ECONOMIC INDICATORS



INDUSTRIAL ACTIVITY





				Spotsylvania County Richmond	Caroline Coun	ty
SUBMARKET	INVENTORY (SF)	VACANT (SF)	VACANCY RATE	NET ABSORPTION (SF)	LEASING ACTIVITY (SF)	NNN RENT
Caroline County	3,236,620	325,500	10.1%	58,500	1	\$7.73
City of Fredericksburg	1,421,605	40,680	2.9%	0	0	\$9.25

			Richmond					
SUBMARKET	INVENTORY (SF)	VACANT (SF)	VACANCY RATE	NET ABSORPTION (SF)	LEASING ACTIVITY (SF)	NNN RENT		
Caroline County	3,236,620	325,500	10.1%	58,500	1	\$7.73		
City of Fredericksburg	1,421,605	40,680	2.9%	0	0	\$9.25		
King George County	565,771	0	0%	0	0	\$12		
						4		

SUBMARKET	INVENTORY (SF)	VACANT (SF)	VACANCY RATE	NET ABSORPTION (SF)	LEASING ACTIVITY (SF)	NNN RENT		
Caroline County	3,236,620	325,500	10.1%	58,500	1	\$7.73		
City of Fredericksburg	1,421,605	40,680	2.9%	0	0	\$9.25		
King George County	565,771	0	0%	0	0	\$12		
Spotsylvania County	6,790,416	288,056	4.2%	16,790	87,500	\$9.37		
Stafford County	7,647,013	890,040	11.6%	483,943	23,746	\$13.09		
REGION TOTALS	19,661,425	1,544,576	7.9%	559,233	224,985	\$10.90		
INDUSTRIAL TRANSACTIONS								
PROPERTY	SUBM	ARKET	TENANT/BUYER	ТҮРЕ	SQUARE FEET	PRICE		
180 Centreport Pky	Frederi	cksburg	Morgan Stanley & Co. Ll	_C Sale	486,720	\$77,250,000		
13146 US Route 1 Hwy	Woo	dford V	irginia Landscape Manage	ment Lease	12,000	\$8.20/SF/YR		
24 Synan Rd	Frederi	cksburg	Undisclosed	Lease	1,925	\$14/SF/YR		
27 McWhirt Loop	Frederi	cksburg	Geo Technology Associate	s Inc Lease	1,730	\$12/SF/YR		
3000 Mine Rd	Frederi	cksburg	Stoneline Investments L	LC Lease	32,000	\$6.95/SF/YR		

REGION TOTALS	19,661,425	1,544,576	7.9%	559,233	224,9	\$10.90			
INDUSTRIAL TRANSACTIONS									
PROPERTY	SUBM	ARKET	TENANT/BUYER	L/	PE SQUARE F	EET PRICE			
180 Centreport Pky	Frederi	cksburg Mo	organ Stanley & Co. L	LC Sa	ale 486,720	\$77,250,000			
13146 US Route 1 Hwy	Woo	dford Virgin	ia Landscape Manage	ement Le	ase 12,000	\$8.20/SF/YR			
24 Synan Rd	Frederi	cksburg	Undisclosed	Le	ase 1,925	\$14/SF/YR			
27 McWhirt Loop	Frederi	cksburg Geo	Technology Associate	es Inc Le	ase 1,730	\$12/SF/YR			
3000 Mine Rd	Frederi	cksburg Sto	oneline Investments I	LLC Le	ase 32,000	\$6.95/SF/YR			
3020 Mine Rd	Frederi	cksburg Adv	vanced Storage Produ	ucts Le	ase 45,000	\$6.95/SF/YR			
210 Centreport Pky	Frederi	cksburg	JE Richards	Le	ase 112,600) Undisclosed			

INDUSTRIAL MARKETVANTAGEPOINT

As the Fredericksburg region's largest commercial real estate company, Coldwell Banker Commercial Elite is the premier commercial real estate market leader. Coldwell Banker Commercial Elite was awarded the #1 Coldwell Banker Commercial Affiliate Office in Virginia for the past 12 years (2013-2024)! We are currently ranked Top 15 CBC companies in the world. The Coldwell Banker Commercial Elite Team is as dedicated to your success as you are.

While offering this broad scope of services to our clientele we retain the culture and energy of a small, personal firm, so we can quickly react to the demands of a changing marketplace while offering individualized and integrated real estate solutions.

For more in-depth information about the Commercial Real Estate industry's performance, please contact us:

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